



waste solvent management at Lonza Visp

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Lonza Brief Description

- Predominantly life science driven company headquartered in Basel (Switzerland)
- Sales of CHF 2.18 billion in 2004
- Lonza operates 18 production and R&D facilities in eight countries and employs 5670 people worldwide
- Leading custom manufacturer of chemical intermediates, active ingredients and biopharmaceuticals for the main application areas of pharmaceuticals, animal health medicine and agrochemicals
- Lonza offers organic intermediates for a wide range of applications, antimicrobial and associated products as well as polymer intermediates and compounds
- For more information please visit the company's website at www.lonza.com



Lonza Ltd Visp

- Area 90 ha
- Employees 2500
- Plants
 - Naphtha cracker
 - Single product, multi-product and multipurpose facilities
 - Fully integrated waste management
- products
 - Exclusive products (API's intermediates, biopharmaceuticals)
 - Vitamines, food and feed additives
 - Diketene derivatives
 - Hydrocyanic acid derivatives
 - Metaldehyde
 - Peptides and oligonucleotides
 - Crop protection products



Figures I (2004)

Plants / Products	
Operations	28
Plants	108
Products	250

Employees	
31.12.04:	2'491
Personnel costs:	275 Mio CHF

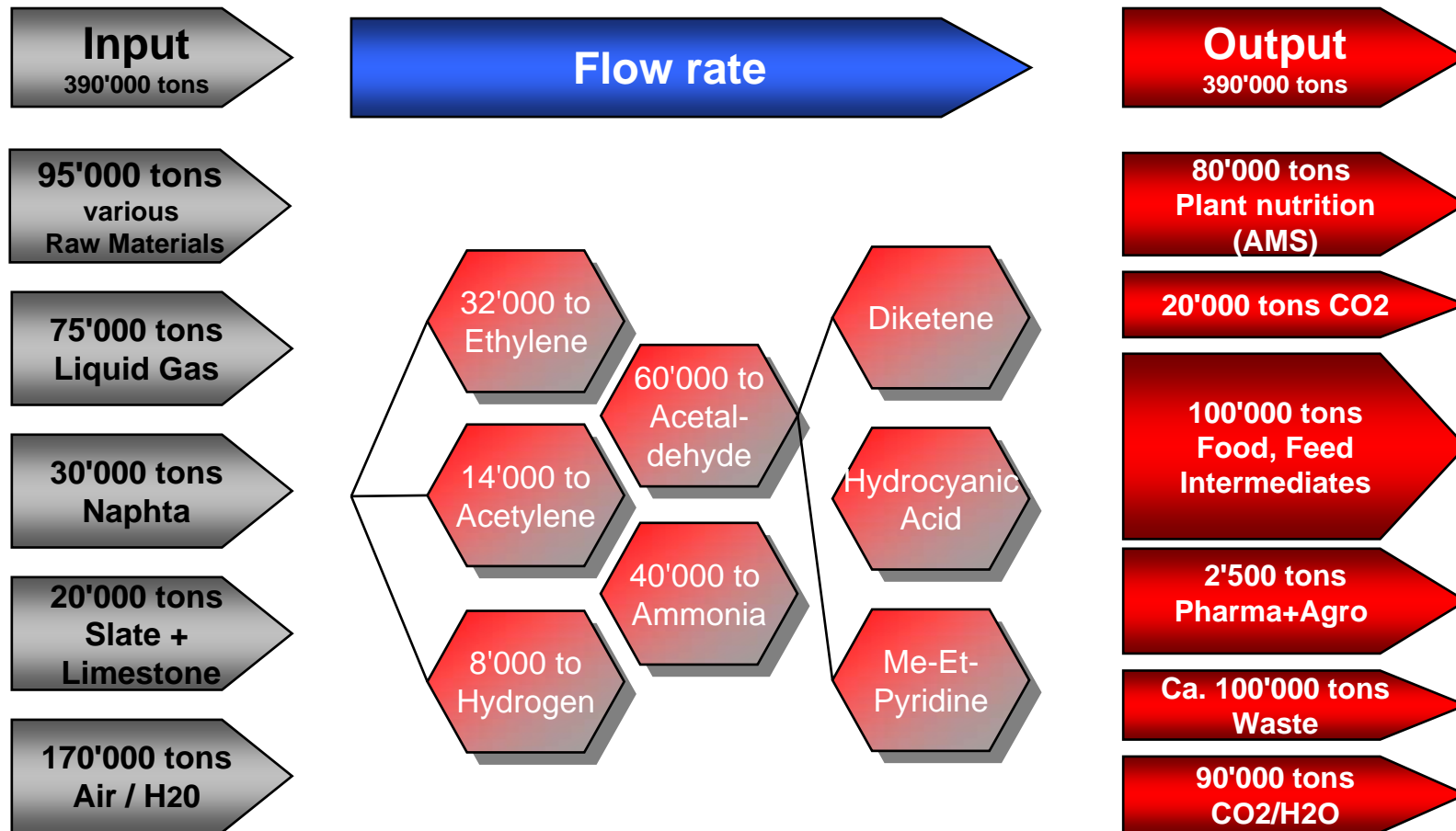
Investments (Mio CHF, 2004)	
Production	67.3
Infrastructure	19.7
Environment	14.3
R&D	6.8

Figures II (2004)

■ Area	90 ha	
■ Reactor volumes (only MPF's)	850 m ³	
■ Pipe network	10 km	
■ Electricity transmission grid	480 km	
■ Rail network	18,5 km,	incl. container terminal
■ Raw material input	276,045 mtpa	
■ Product output	228,264 mtpa	
■ Energy consumption	1,469 GWH p.a.	



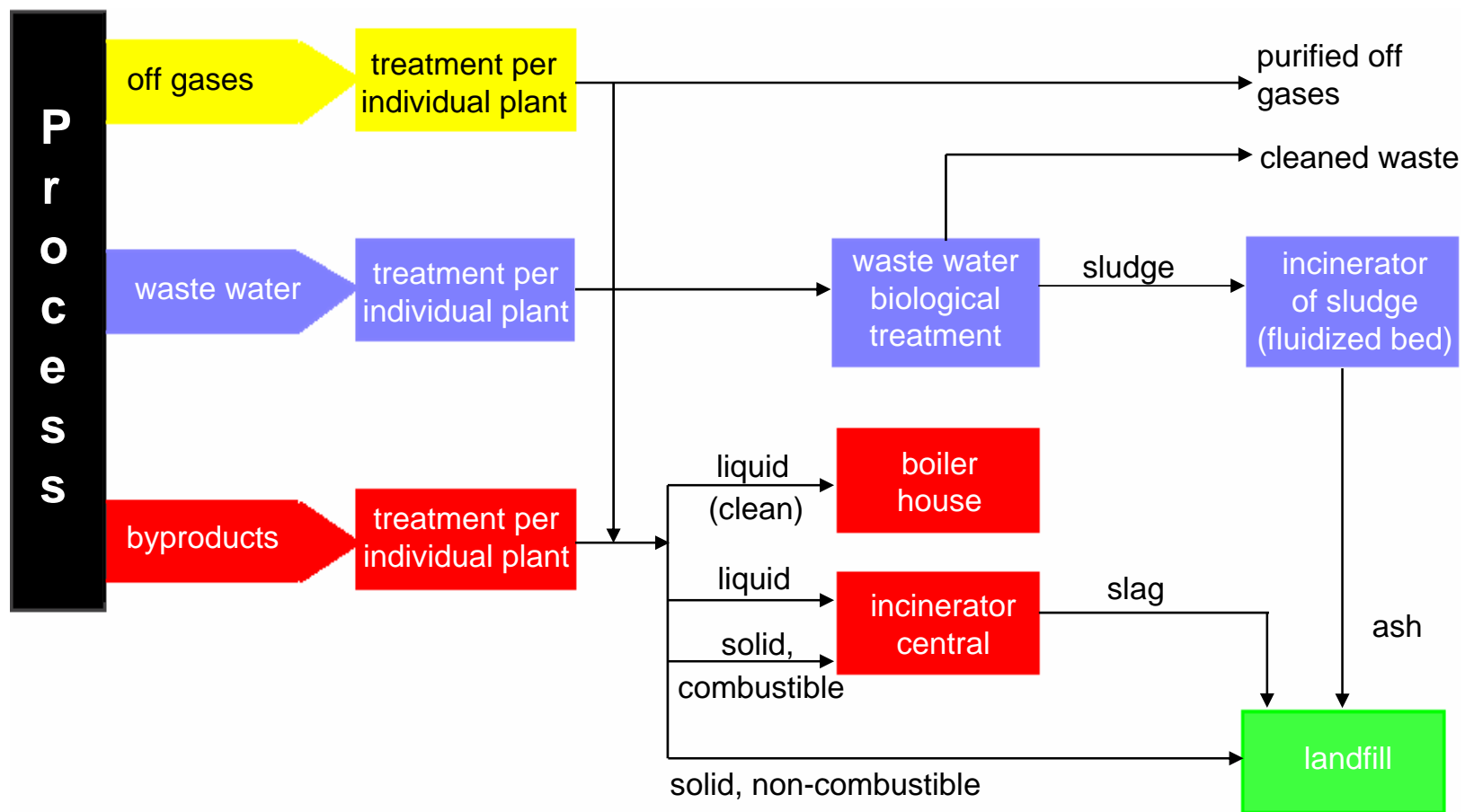
Annual Flow of Materials



VOC-Input (2004)

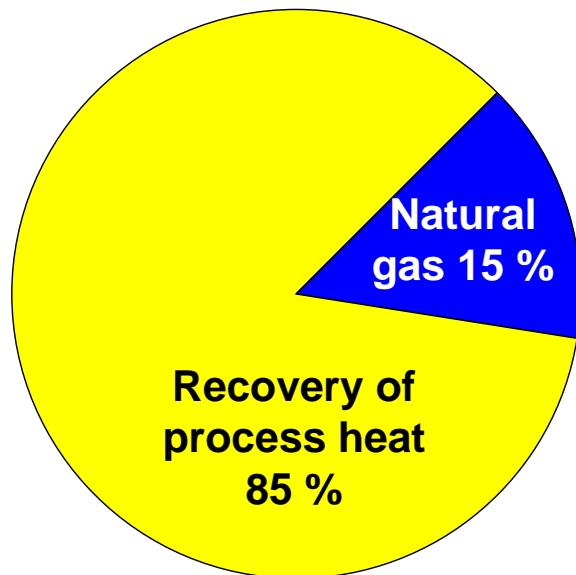
Total VOC	166'000 t
VOC used as solvent	50'000 t
Difference:	LPG and Benzine for the cracker

Waste elimination concept



Recovery of heat

**Independence
of waste
management**



**Allows optimal energy recovery
through the unrestricted choice of
waste management technology**



**Reduces dependance on primary
energy and its suppliers**



**The Valais works satisfy its
heat requirement mainly through
recovery of process heat**



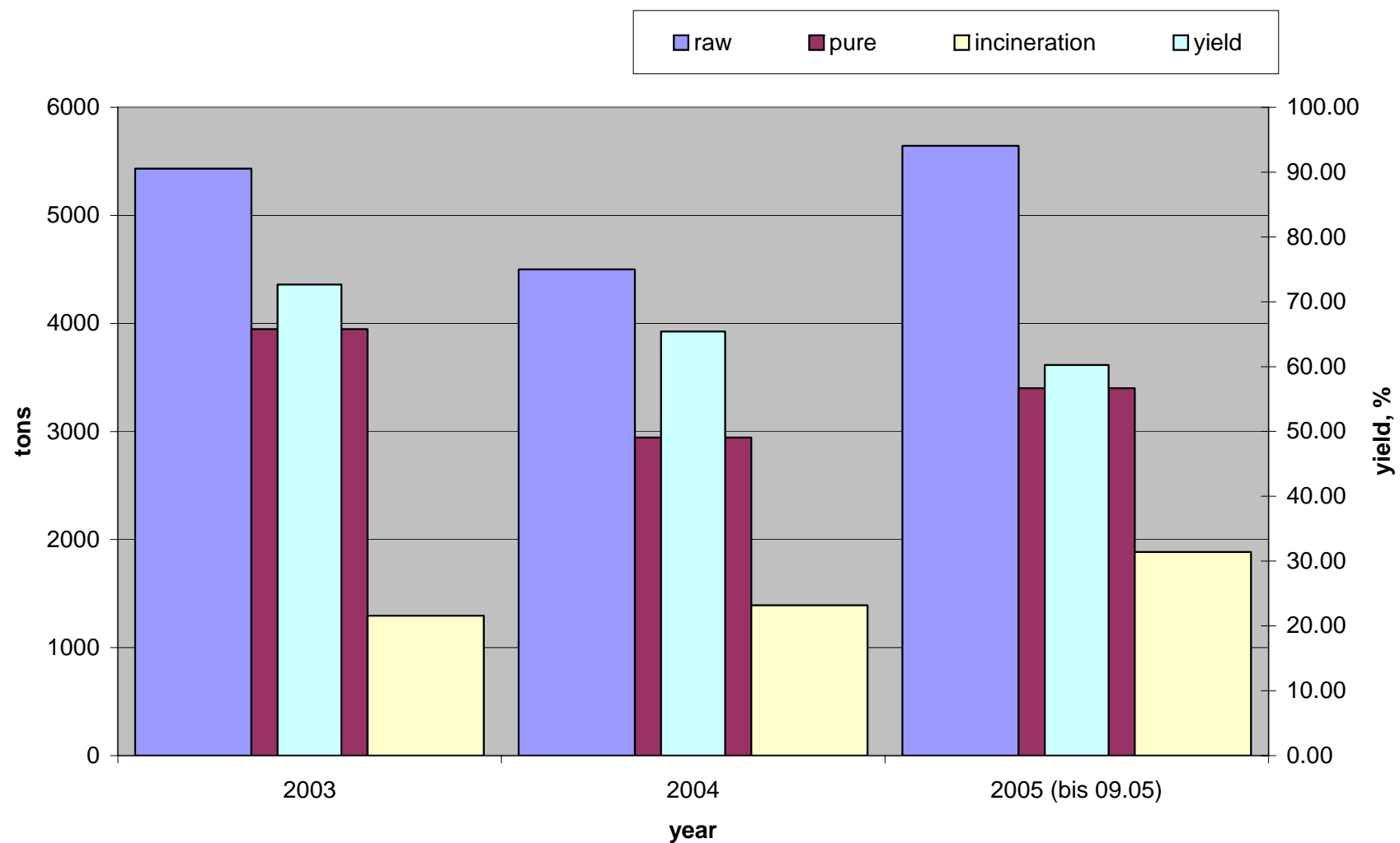
Work up for solvents

Solvent work up - plant

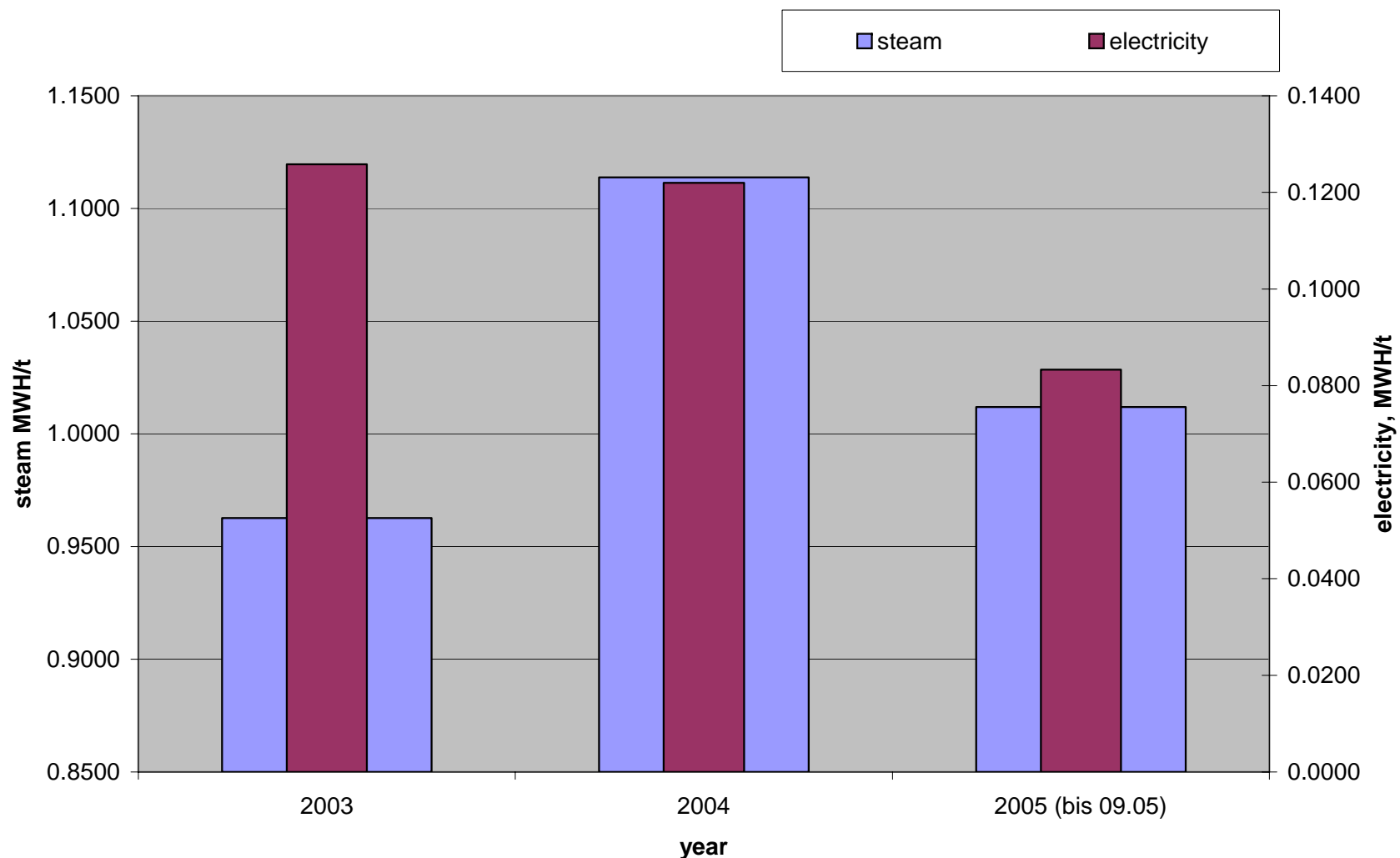
	column		
m ³	plates	D, mm	h, mm
6.3	24	800	7470
6.3	40	810	7080
10.0	38	870	7000
5.0	40	680	5260
2.5	37	500	500
kont.	60	1000	6000



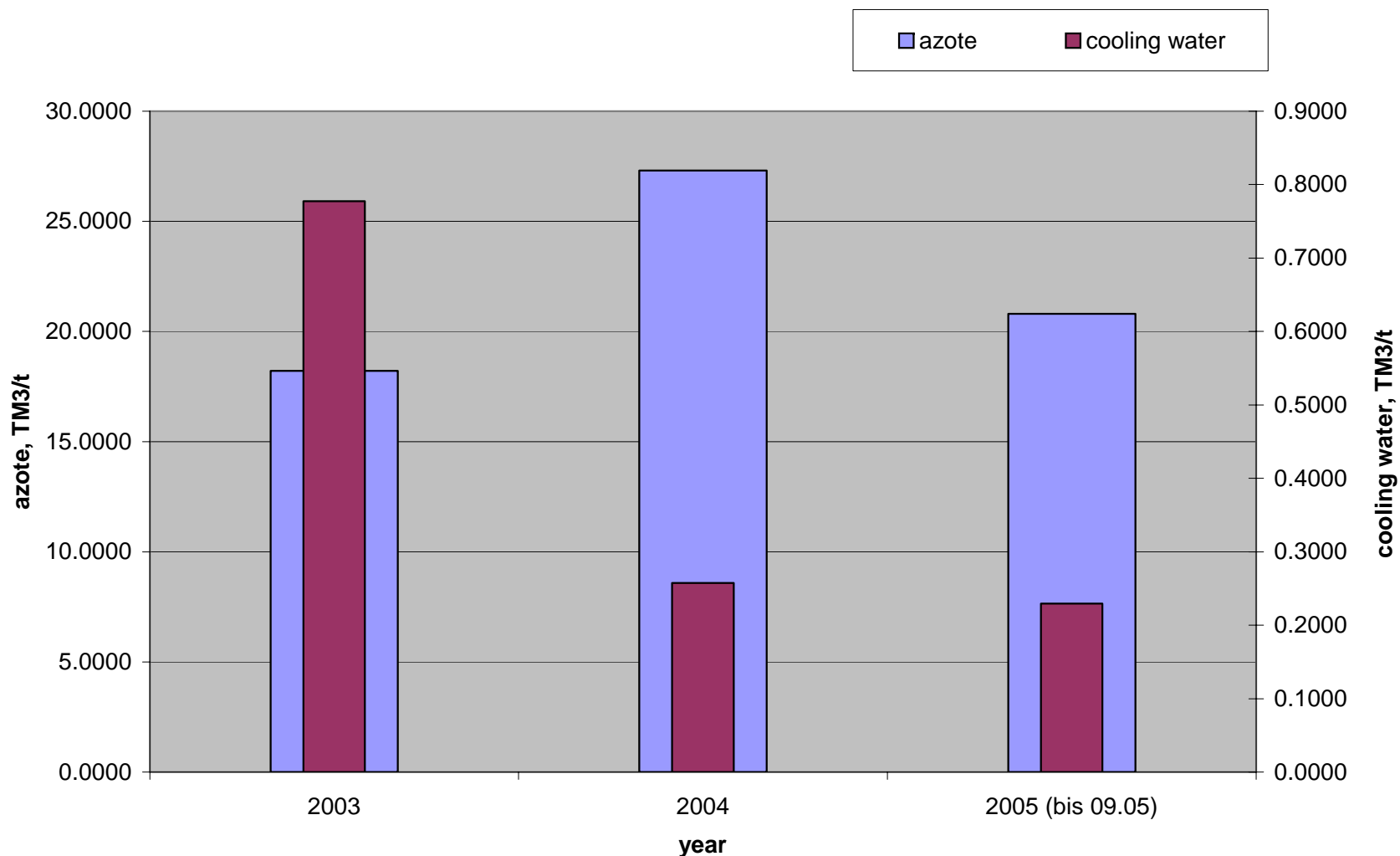
Solvent work up, LSM



Energy consumption, steam, electricity



Energy consumption, azote, cooling water



Criteria to decide between work up or direct incineration

today

- price / costs
- capacity of incineration
- use for reworked solvent

tomorrow

- as above
- ecosolvent